

REFERRAL AGREEMENT
for
BUYERS and SELLERS
and
MARKET VALUE ANALYSIS (Comprehensive Business Valuation)

This Agreement is entered into by and Clifton E. Blackburn, The Paradigm Group an Affiliate of BBN™ (Business Broker) and _____ (Finder) concerning the buyer and/or seller described below (please check below):

1. Finder requests or has been provided information on the following buyer:

Buyer Name: _____

Company Name: _____

Telephone #: _____

Finder has provided information on the following seller:

Seller Name: _____

Company Name: _____

Telephone #: _____

2. The parties mutually agree that in the event the Business Broker, his employees or agents complete the sale of a business to the above listed buyer, or completes the sale of a business of the referred seller, or completes a Market Value Analysis, the Business Broker will pay to Finder an amount equal to ten percent (10%) of such amounts received by Business Broker.
3. The term of this Agreement shall be for a period of three years from the date of referral.
4. This Agreement shall be governed by the laws of the State of North Carolina.
5. This Agreement is not assignable. All assignments or attempted assignments by Finder shall be deemed void and of no force and effect.
6. Any controversy between the parties to this Agreement involving the construction or application of any of the terms, covenants or conditions of this agreement, shall on written request of one (1) party served on the other, be submitted to binding arbitration. Such arbitration shall be under the rules of the American Arbitration Association. The arbitrator shall have no authority to change any provisions of this agreement; the arbitrator's sole authority shall be to interpret or apply the provisions of this agreement. The expenses of arbitration conducted pursuant to this paragraph shall be born by the parties in such proportion, as the Arbitrators shall decide.

Signed this _____ day of _____, 20__.

BUSINESS BROKER

FINDER

Firm

Firm

Authorized Representative

Authorized Representative